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April 9, 1999

Jim Nicholson Chairman

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Mr. Charles A. Heimbold, Jr. Chairman and CEO Bristol-Myers Squibb Company

Dear Charlie:

Mel Sembler, Ted Welch and I had a great meeting with Dick Thompson a few weeks ago. Dick briefed us on the concept of forming a pharmaceutical coalition in Washington, D.C. I am so pleased that Bristol-Myers thinks this would be a worthwhile project.

A coalition will be the perfect vehicle for the Republican Party to reach out to the health care community and discuss their legislative needs. We must keep the lines of communication open if we want to continue passing legislation that will benefit your industry. I think your leadership on this project will provide the perfect bridge between the RNC and the health care industry.

Enclosed is a copy of the RNC's current health care package. Please review it. and contact me with any feedback you have on our ideas. Your expertise in health care and involvement in Republican politics are of great benefit to me, and I would like to get your opinion on what we have proposed. I welcome any suggestions you may have on how we can make it an even stronger plan.

Charlie, we also discussed with Dick the idea of Bristol-Myers joining the Season Pass program at \$250,000 for a two year membership. You have been such a valuable member of the TEAM 100 program, and I know you would be a wonderful addition to Season Pass. We are in the process of building up this program and your leadership would be such an asset. Members of the Season Pass program will receive premier seating at the Gala on April 28 and VIP benefits at the Republican Convention in Philadelphia next summer.

Many thanks for your continued support of the Party and the RNC. I will call you soon to discuss the enclosed materials and the Season Pass program. I look forward to working with you.

Sincerely yours,

Jim Nicholson

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