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E. JOHN NEUMANNI Vice President, Government Relations

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February 29, 1996

The Honorable Haley Barbour Chairman Republican National Committee 310 First Street, S.E. Washington, D.C. 20003

Dear Haley:

I just wanted to follow-up on your thoughtful efforts to arrange for Joanne and me to dine with Rep and Mrs. Dan Schaefer. The evening could not have gone better! We waited at one of the restaurants in Aspen for a table to clear and Dan became anxious to sit down and eat. I suggested that we go back to the Ritz, which we did. We had most of the restaurant to ourselves, sat at a big table with lots of room, received excellent service and just enjoyed ourselves. Since I was born and raised in the "mile high" state, we connected on lots of local issues. Joanne offered him some information on the Governor's efforts on the Medicare/Medicaid discussions that she was involved in with Mike Leavitt and some insight into the actions of Governor Romer. In all, it was a great night, talking about everything but our issue and gaining his confidence that we are not the enemy just because we differ on some of his principles that he wants to incorporate into his legislation.

Our message of "states rights," by emphasizing that the states are already working towards greater competition, was reinforced the next morning when Governor Leavitt spoke of returning power back to the states. Dan came over to hear Mike and left with that message. Thus, we could not have asked for more.